

**T** Transportation Committee  
For the Metropolitan Council meeting of March 14,  
2012

**ADVISORY INFORMATION**

Date Prepared: February 28, 2012

Subject: Metro Mobility Agency Contract Recommendation

**Proposed Action:**

That the Metropolitan Council authorize the Regional Administrator to enter into a contract for the operation of Metro Mobility Agency transit service for the term July 1, 2012 through June 30, 2017 with First Transit Inc. in an amount not to exceed \$27,855,940.

**Summary of Committee Discussion / Questions:**

Metro Mobility Senior Manager Paul Colton presented this item. He noted that First Transit is guaranteeing a higher level of productivity that will be incorporated into the new contract.

Motion by Munt, seconded by Duinink and passed with Reynoso abstaining from the vote.

# T Transportation Committee

Business Item

Item: 2012-70

Meeting Date: February 27, 2012

Metropolitan Council Meeting: March 14, 2012

## ADVISORY INFORMATION

<b>Date:</b>	February 16, 2012
<b>Subject:</b>	Metro Mobility Agency Contract Recommendation
<b>District(s), Member(s):</b>	All Council Members
<b>Policy/Legal Reference:</b>	Council Policy 3-3 Expenditures – Procurement of Goods and Services over \$250,000
<b>Staff Prepared/Presented:</b>	Arlene McCarthy, Director MTS (651-602-1754) Micky Gutzmann, Director of Purchasing (651-602-1741) Gerri Sutton, Assistant Director MTS (651-602-1672) Paul Colton, Senior Manager Metro Mobility (651-602-1668)
<b>Division/Department:</b>	Metropolitan Transportation Services / Metro Mobility

### Proposed Action

That the Metropolitan Council authorize the Regional Administrator to enter into a contract for the operation of Metro Mobility Agency transit service for the term July 1, 2012 through June 30, 2017 with First Transit Inc. in an amount not to exceed \$27,855,940.

### Background

The current five-year contract with First Transit will expire on June 30, 2012. As a result, the Metropolitan Council issued a Request for Proposal (RFP) for the agency service on December 27, 2011. Proposals were due January 26, 2012. Four proposers responded to the RFP, with three proposals deemed responsive.

### Rationale

The evaluation panel independently evaluated the proposals followed by the Evaluation Panel meeting and ranked the three responsive technical proposals based on the following criteria:

1. Proposer experience in the provision of public transportation,
2. Proposer size and scope of past experience,
3. Proposer driver training and selection program,
4. Proposer management, administrative, financial and technical capabilities,
5. Proposer vehicle maintenance practices,
6. Proposer reporting capabilities,
7. Proposer compliance with RFP requirements,
8. Price, with price being approximately equal in importance to a combination of all other criteria.

Once the technical evaluations were complete the panel opened and evaluated the cost proposals. All proposers demonstrated, from a technical standpoint, to have the ability and expertise to operate this contract successfully. First Transit's technical proposal was rated "very good" and was ranked highest by the evaluation panel. First Transit also provided the lowest price over the five-year term of the contract. The maximum price difference between First Transit and the next lowest cost proposal is \$4,008,193 over the five-year term. Therefore, the combination of the highest ranked technical proposal and lowest price offered by First Transit was deemed the most advantageous to the Council.

**Funding**

Funding for this service is budgeted in the 2012 operating budget.

**Known Support / Opposition**

There is no known opposition to this item.