

# T Transportation Committee

For the Metropolitan Council meeting of March 11, 2008

## ADVISORY INFORMATION

**Date Prepared:** March 4, 2009

**Subject:** Authorization to Award Contract for Minneapolis and St. Paul Northern Suburbs Transit Service 09

### Proposed Action:

That the Metropolitan Council authorize the Regional Administrator to execute a contract with Lorenz Bus Inc. to provide Minneapolis and St. Paul Northern Suburbs Transit Service from May 30, 2009 to May 31, 2014, in an amount not to exceed \$ 16,887,727.

### Summary of Committee Discussion / Questions:

Bruce Dreier presented. Council member Scherer asked why there was a discrepancy between the bid amounts and the \$16.887M request. Mr. Dreier responded that the \$16.887M was the maximum amount that could be needed to cover additional service increases and costs that are built into the contract under the most costly service scenario. The Council expects not to spend the full \$16.887M in the term of the agreement. Chair Meeks asked for motion to approve, motion by member Hilker, second by member Leppik. Motion approved unanimously.

# Transportation Committee

**Business Item**

Item: 2009-66

**Meeting date: February 23, 2009**

**Council meeting: March 11, 2009**

## ADVISORY INFORMATION

<b>Date:</b>	February 13, 2009
<b>Subject:</b>	Authorization to Award Contract for Minneapolis and St. Paul Northern Suburbs Transit Service
<b>District(s), Member(s):</b>	All
<b>Policy/Legal Reference:</b>	Council Policy 3-3 Expenditures - Procurement of Goods and Services Over \$250,000
<b>Staff Prepared/Presented:</b>	Arlene McCarthy, Director MTS (651)602-1754 Chris Gran, Director Metro Transit Purchasing (612)349-5060 Gerri Sutton, Asst. Director Contracted Transit Services (651)602-1672 John Harper, Supervisor Contracted Transit Services (651)602-1744 Bruce Dreier, Project Administrator (651)602-1708
<b>Division/Department:</b>	Metropolitan Transportation Services (MTS)

### Proposed Action

That the Metropolitan Council authorize the Regional Administrator to execute a contract with Lorenz Bus Inc. to provide Minneapolis and St. Paul Northern Suburbs Transit Service from May 30, 2009 to May 31, 2014, in an amount not to exceed \$ 16,887,727.

### Background

The current contract for operation of the Lorenz express and local service will end May 29, 2009. Service Development and MTS staff used this opportunity to adjust the package of contracted service, including transferring some routes between Metro Transit and MTS, to better match performance to service operator, and to address overloads on some express routes. The result of this adjustment includes this five-year contract for operations of peak express, peak local and all day local routes.

### Rationale

Requests for proposals were advertised in the State Register and in Passenger Transport. Request for Proposals were also directly mailed to 19 transportation firms. Four proposals were received and evaluated by a five-member evaluation panel consisting of Metropolitan Council Transportation Services staff, Metro Mobility staff and Metro Transit Service Development staff. The panel evaluated the proposals on the following technical criteria in order of importance: experience; size and scope of experience related to the required service; driver training and selection; management, administrative, financial, and technical capabilities; vehicle maintenance practices; reporting capabilities; and compliance with RFP requirements. Cost proposals were evaluated independent of the technical proposal and worth approximately half of the total score.

The RFP had two service components:

1. Package A - all-day local routes, operating weekdays and Saturdays, using 30' low floor transit buses.
2. Package B - peak express, peak local, and all day local routes, operating weekdays, Saturdays, and Sundays, using 40' heavy duty transit buses.

Proposers were allowed to bid on Package A only, Package B only, or Packages A and B combined. The evaluation panel evaluated all technical proposals prior to the opening of cost proposals.

Two proposers bid on Package A only and two proposers bid on Package A and B combined only. Since no cost proposals were submitted for only Package B, the evaluation of price proposals was limited to Package A & B combined.

The results of the evaluation are as follows.

<b>Proposing Firm</b>	<b>Summary Evaluation Rating</b>	<b>Total 5-Year Cost</b>
First Transit Inc.	Very Good proposal, well organized and complete	N/A
Lorenz Bus Inc.	Very Good proposal, best service delivery plan	\$ 15,379,974.75
Midwest Paratransit Services Inc.	Good proposal, service plan lacked detail; did not demonstrate the ability to meet service requirements	N/A
The Shamrock Company	Marginal proposal, lacked a basic plan to implement service.	\$ 16,760,230.72

The Evaluation Panel concluded that the proposal submitted by Lorenz Bus Inc. with both a high technical ranking and lowest cost is the most advantageous to the Council. The Lorenz Bus Inc. proposal rated high in proposer experience, reporting capabilities and compliance with the RFP requirements.

Staff recommends awarding the Minneapolis and St. Paul Northern Suburbs Transit Service contract to Lorenz Bus, Inc.

### **Funding**

Funding for this service is budgeted in the annual operating budget.

### **Known Support / Opposition**

There is no known opposition