

T Transportation Committee

Meeting date: March 8, 2010

Metropolitan Council Meeting: March 24, 2010

ADVISORY INFORMATION	
Date:	February 25, 2010
Subject:	Metro Mobility Demand Contract Recommendations
District(s), Member(s):	All
Policy/Legal Reference:	Council Policy 3-3 Expenditures-Procurement of Goods and Services over \$250,000
Staff Prepared/Presented:	Arlene McCarthy, Director MTS (651)602-1754 Chris Gran, Director of Purchasing – Metro Transit (612)349-5060 Gerri Sutton, Asst. Dir. Contracted Transit Services (651)602-1672 Paul Colton, Sr. Manager – Metro Mobility (651)602-1668
Division/Department:	Metropolitan Transportation Services (MTS) - Metro Mobility

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to execute the following two contracts for the operation of Metro Mobility demand transportation services for the term July 1, 2010 through June 30, 2015 with:

1. Transit Team, Inc., of Minneapolis, Minnesota for operation of Zone 1 in an amount not to exceed \$78,170,518; and
2. First Transit Inc., of Cincinnati, Ohio for operation of Zone 2 in an amount not to exceed \$55,061,552.

Background

The current five-year contracts with Transit Team for Zone 1 (primarily Hennepin County) and First Transit for Zone 2 (primarily Ramsey County) will expire on June 30, 2010. As a result, the Metropolitan Council issued a Request for Proposals (RFP) for both zones on December 1, 2009. Proposers were allowed to submit responses for both zones but, as in the past, the RFP stated that no proposer would be awarded both zones of work. The two contractor requirement protects the Council and its ADA riders in the event that one contractor is not able to comply with the terms of the agreement. The Metro Mobility system is established in a way that would allow quick and efficient re-assignment of the Council-owned vehicles and service to the remaining provider.

Proposals were due January 27, 2010. Four proposers responded with four proposals for Zone 1 (First Transit, Transit Team, Veolia, and Care Ride) and two proposals for Zone 2 (First Transit and Care Ride).

Rationale

The four-person evaluation panel, including a representative from the Transportation Accessibility Advisory Committee (TAAC), independently evaluated and ranked all technical proposals. Once the technical proposals were evaluated, the panel then evaluated the cost proposals. The evaluation results are listed below.

Zone 1 Proposers	Technical Rating	5 - Year Cost
First Transit	Very Good	\$77,297,474
Transit Team	Very Good	\$78,170,518
Veolia	Very Good	\$80,110,297
Care Ride	Good	\$83,489,992

Zone 2 Proposers	Technical Rating	5- Year Cost
First Transit	Very Good	\$55,061,552
Care Ride	Good	\$59,627,269

The technical evaluation for Zone 1 resulted in a ranking of Very Good for First Transit, Transit Team and Veolia. The evaluation panel agreed that these three proposers could adequately meet the needs of the Council in providing Metro Mobility service in Zone 1. First Transit provided the most competitive price proposal at \$77,297,474 for the five year period. Transit Team costs came in second; \$873,044 higher than First Transit.

The technical evaluation for Zone 2 resulted in a ranking of Very Good for First Transit and Good for Care Ride. First Transit offered the best price by a margin of \$4,565,717.

Although First Transit with Very Good technical rankings in both zones also proposed the lowest price in both zones the evaluation panel recommends that Zone 1 be awarded to Transit Team and Zone 2 be awarded to First Transit. These awards are most advantageous to the Council based on the following:

1. Only two proposals were submitted for Zone 2. First Transit had a better technical ranking and a lower cost by \$4,565,717.
2. For Zone 1, both First Transit and Transit Team had Very Good technical proposals and the lowest cost proposals with First Transit proposing the lowest cost by a margin of \$873,044.
3. The awarding of Zone 1 to Transit Team and Zone 2 to First Transit secures two contractors with Very Good technical proposals and provides the lowest overall costs to the Council.

Funding

Funding for this service is budgeted in the 2010 operating budget.

Known Support / Opposition

No known opposition.