Management Committee

Meeting date: January 13, 2010

ADVISORY INFORMATION

Date: January 6, 2009

Subject: Authorization to Award Contract for Occupational

Health and Medical Services

District(s), Member(s):

Policy/Legal Reference: Council Policy 3-3 Expenditures - Procurement of

Goods and Services over \$250,000

Staff Prepared/Presented: Gloria Heinz, 602-1398/Connie DeVolder, 612-349-

7668

Division/Department: Regional Administration, Human Resources

Proposed Action:

• That the Metropolitan Council authorize the Regional Administrator to execute a contract with Health Activation Services to provide Occupational Health and Medical Services for a term of three (3) years at a cost not to exceed \$600,000.

Background:

- The Council's regional Administration, Metro Transit and Environmental Services Divisions along with the Human Resources Department utilize occupational health and medical testing services.
- These services include regular and USDOT pre-employment physical exams, USDOT recertification exams, fitness for duty evaluations, health screenings for respirator use, and audiometric evaluations.
- A formal, advertised Request for Proposals (RFP) was issued October 8, 2009 and proposals were received December 8, 2009. Four addenda were issued two extending the bid due date and two answering prospective proposer questions.
- There were nine planholders of record, six of which submitted proposals.
- Proposals were submitted by the following firms:

Health Partners
Twin Cities Occupational Health and Rehabilitation
Occupational Medicine Consultants
Allina Medical Clinic
Minnesota Occupational Health
Health Activation Services

 Proposals were evaluated by an Evaluation Panel based upon qualifications, quality of proposal, experience of proposer and price.

Rationale:

 After discussion the panel determined the proposals submitted by Minnesota Occupational Health and Health Activation Services were the most complete proposals and were both rated Very Good + by the panel. Both scored high for fully responding to the requirements of the RFP, for the high quality and experience of their physicians and staff and their competitive pricing. As both proposals were rated equally the choice to award the contract to Health Activation Services was based on the fact that they have two Twin Cities locations (both on bus/rail lines), more available doctors (5 vs. 1+2 part time) and Council experience with the physicians.

Funding:

• Funds for these services are available in the annual operating budgets of the divisions requesting the services.

Known Support / Opposition:

• None