

### Management Committee Meeting, 03-28-12

Report on Investments: 4Q2011

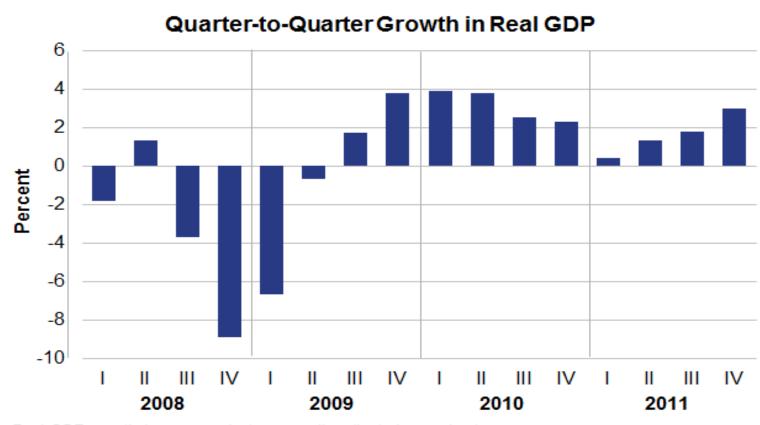


#### **Economic Review**



#### **Gross Domestic Product: 4Q11**

2011: 4Q 3.0%; 3Q 1.8%; 2Q 1.3%; 1Q11 0.4%



Real GDP growth is measured at seasonally adjusted annual rates.

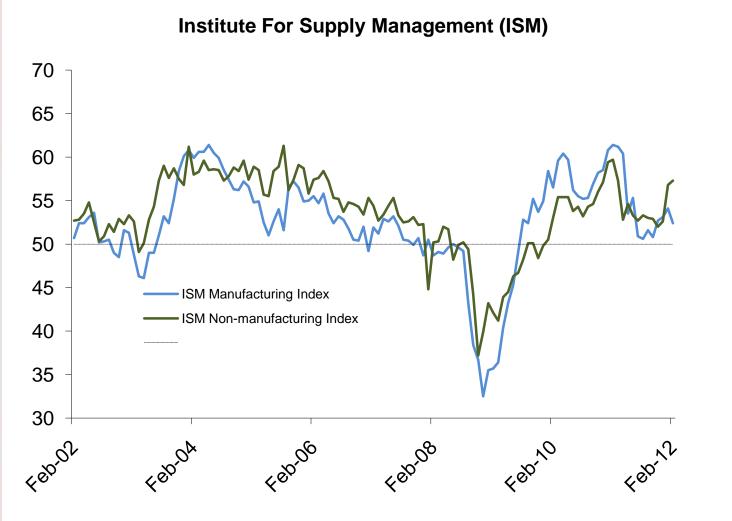
U.S. Bureau of Economic Analysis

Source: US Bureau of Economic Analysis



#### Manufacturing

Data as of 2/29/12



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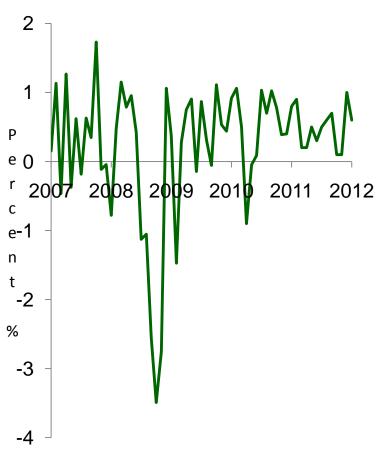
Source: Metropolitan Council, Bloomberg



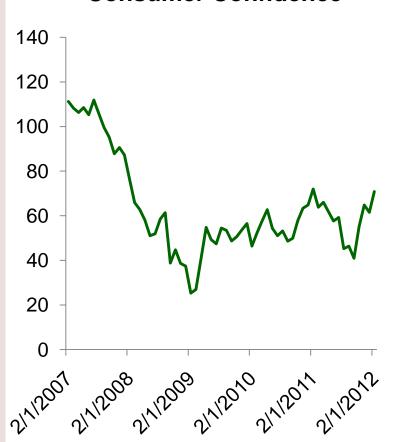
#### Consumer

#### Data as of 2/29/12

#### **Retail Sales, Ex Autos**

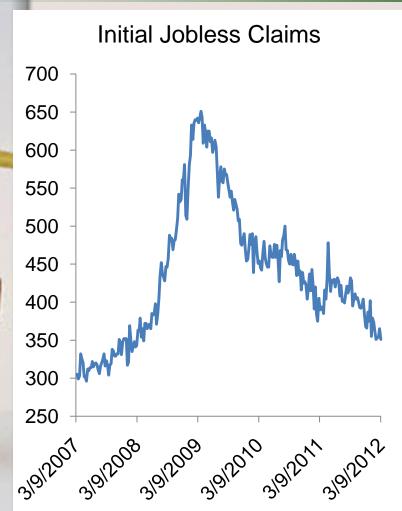


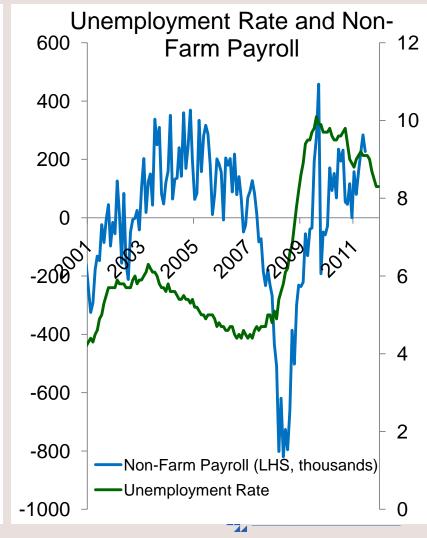
#### **Consumer Confidence**



#### **Employment**

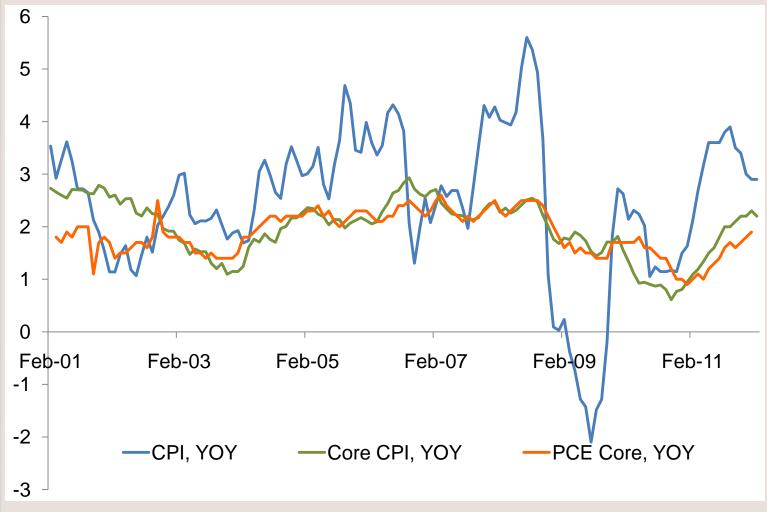
Data as of 2/29/12







## Inflation Data as of 02/29/12



Source: Metropolitan Council, Bloomberg





### Portfolio Results



#### **Short Term Yields**

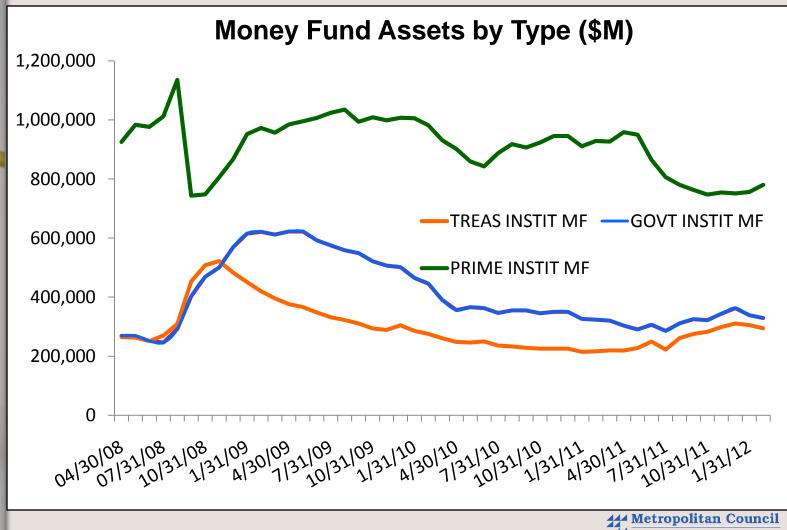
Rates	03-16-12	<u>12-31-11</u>
30-Day Commercial Paper	0.10%	0.16%
Federated Prime Fund	0.21%	0.19%
Goldman Sachs Govt Fund	0.01 %	0.01%
US Bank Checking Account	0.0%	0.0%

Source: Metropolitan Council, Goldman Sachs MMF Portal



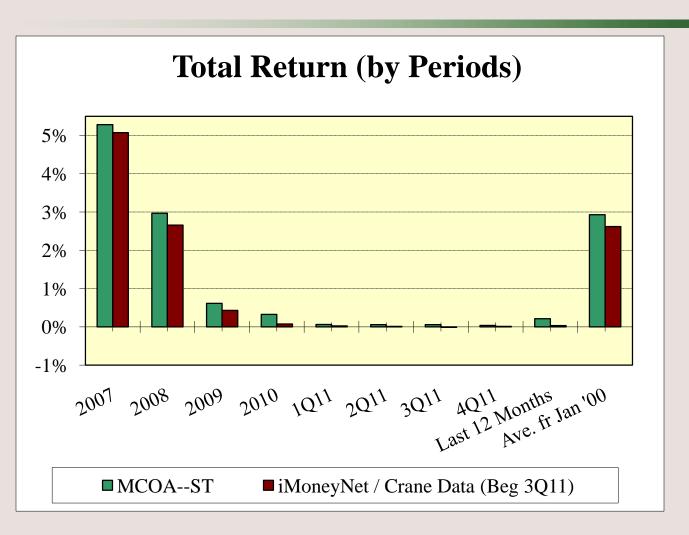


# **Institutional Money Market Funds (MMF) AUM Growth**



Source: Crane Data's Money Fund Intelligence as of 2/29/12

### Total Return, ST Port 4Q11



+2 bps above
 Index in 4Q

 +31 bps/year ave. over index for last 13 yrs

Metropolitan Council



#### Cash Management

- Have held liquid cash holdings in a government holdings MMF @0%.
- Invest in high quality domestic commercial paper issuers.
- As the Euro situation stabilizes, we are moving back to prime money market funds.



#### **Expectations: ST Port**

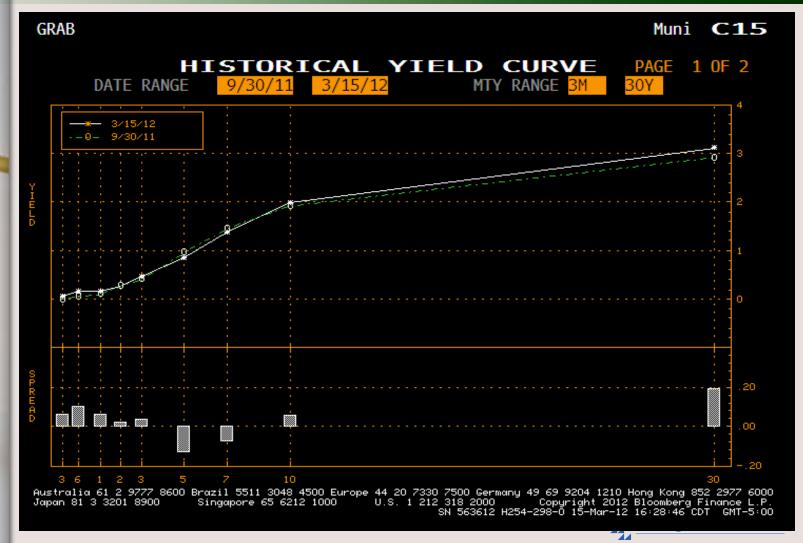
Short rates stay low until FRB reverses course.

 Fed action hinges on reductions in unemployment and pick-up of productivity.



#### **Treasury Yields**

current vs. 3Q11

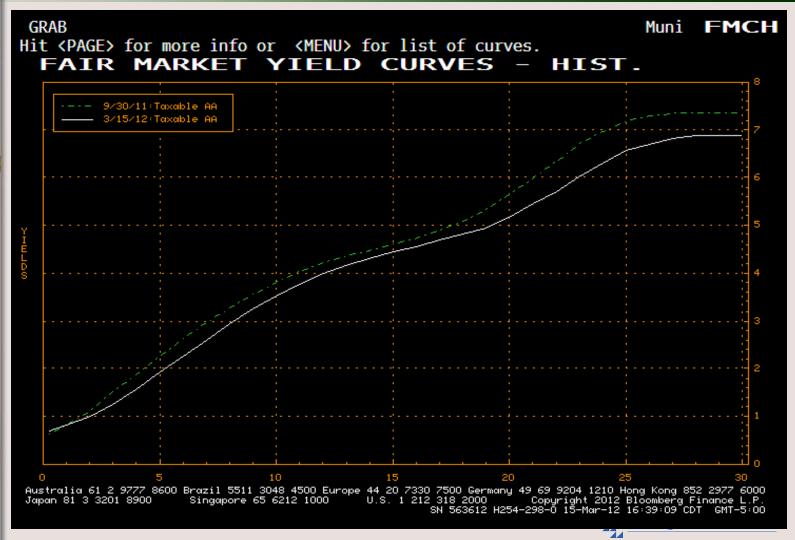


Source: Bloomberg



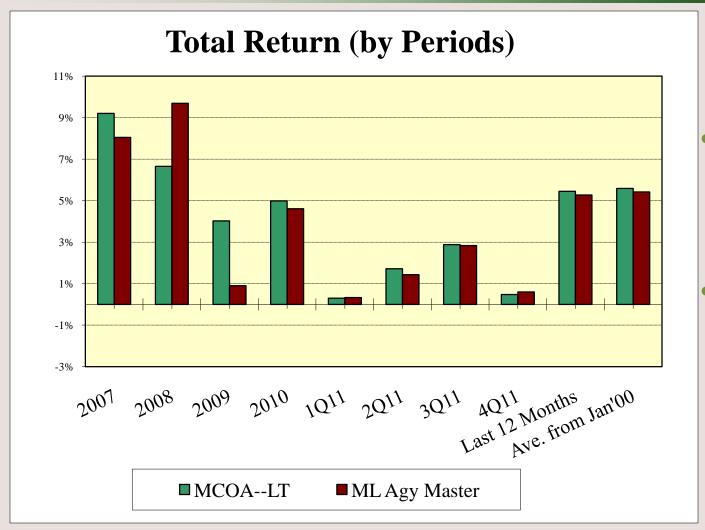
#### **Taxable AA Muni Yields**

current vs. 3Q11



Source: Bloomberg

# Total Return, LT Port 4Q11



12 bps below index in 4Q

+17 bps/yr ave over index for last 12 yrs

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#### **Expectations: LT Port**

- LT rates won't move much higher if we don't see inflation and/or a pickup in general economic activity.
- Inflation: Watch capacity utilization, unemployment reductions, growth in average hourly wages, influences of international markets; and, commodity inflation.



#### S & P 500 Stock Index





#### **OPEB 4Q11 Port Results**

S&P 500 @ 11.8% vs. OPEB@ 11.7%

4Q11 unrealized gain is \$0.5MM

Value: 09-30-11: \$ 92.7MM

12-31-11: \$ 106.2MM

03-14-12: \$ 119.4MM

100% allocation to equities



#### **Expectations: OPEB**

 Stock market performed better during the 4Q vs. 3Q; earnings have been strong and corporations have adequate cash for capital expenditures.

We expect price appreciation in 2012.

Stay invested in equities in 2012.



### Hedging



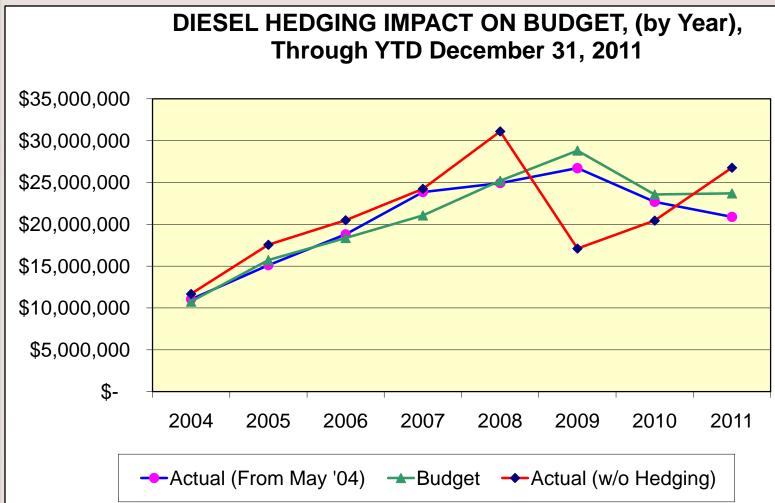
# Price of Heating Oil 3 years



Source: Bloomberg



#### Diesel Hedging--Budget vs. Actual

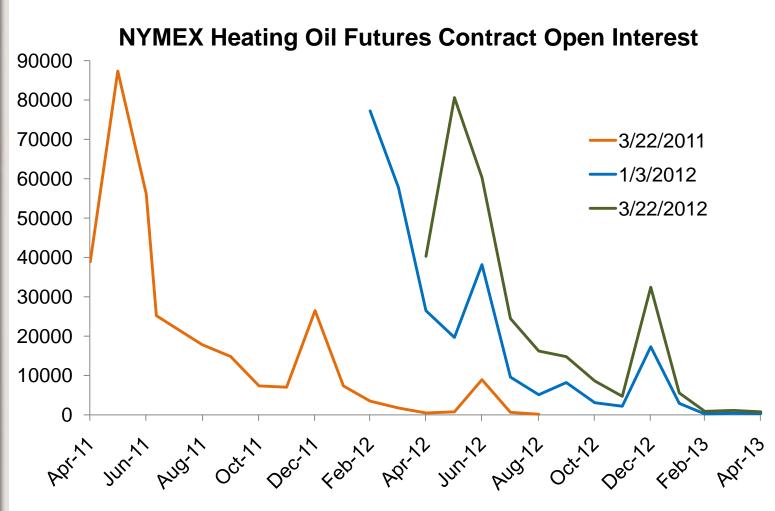


Metropolitan Council

Source: Metropolitan Council

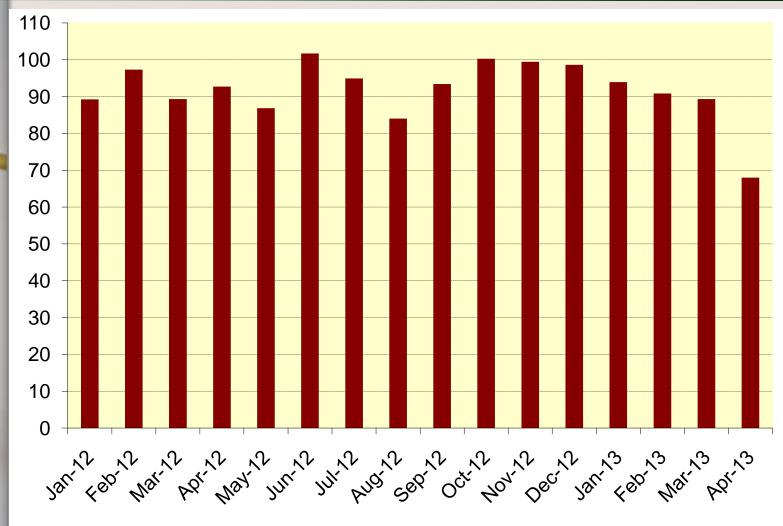


#### **HO Futures Open Interest**





#### Monthly Hedged Ratios, Heating Oil Fut. Contracts





#### **Expectations: HO**

- HO (diesel).
- In the short-run, price will remain elevated due to ever changing Iranian situation which poses a risk to world supply of oil.
- In the long-run, an uncertain global economic outlook will most likely limit current and future demand.



### **QUESTIONS?**