

# M Management Committee

For the Metropolitan Council meeting of December 8, 2010

**Committee Report**

Item: 2010-383

Consent

## **ADVISORY INFORMATION**

**Date Prepared:** November 24, 2010

**Subject:** 2011 List of Authorized Financial Institutions

### **Proposed Action:**

That the Metropolitan Council approves the attached list of Authorized Financial Institutions for 2011.

### **Summary of Committee Discussion / Questions:**

This item was reviewed by both the Investment Review Committee and the Management Committee. Discussion covered our current providers of banking and card-based services, e.g., payroll card. It was mentioned that a banking RFP is currently being put together. Discussion also addressed inclusion of prospective brokers who are included on the list for those times when they are available on portals/platforms such as Bloomberg. This business item is brought to the Council for approval at least annually.

# M Management Committee

Meeting date: November 10, 2010

## ADVISORY INFORMATION

**Date:** November 2, 2010  
**Subject:** 2011 List of Authorized Financial Institutions  
**District(s), Member(s):** All  
**Policy/Legal Reference:** Appendix to Council Policy on Investments  
**Staff Prepared/Presented:** Allen Hoppe, Senior Manager, Treasury  
**Division/Department:** Fiscal Services/Treasury

### Proposed Action/Motion

That the Metropolitan Council approves the attached list of Authorized Financial Institutions for 2011.

### Overview and Funding

In accordance with the Council's investment policy, all banks and brokerage companies doing business with the Council, whether they are receiving funds as deposits or for investments, must be approved by the Council before they receive Council funds. Depending on changes in the industry and general relationships, the Council has approved the attached list at least annually.

Pursuant to Minnesota Statute 473.542, the Council shall designate one or more national or state bank, or trust companies, as official depositories before conducting business with said financial institution. The designation shall be in writing and shall set forth all the terms and conditions upon which deposits are made, and shall be signed by the Chair and Treasurer, and be made a part of the minutes of the Council.

Except for commodity hedging account, investment purchases are done on a net settlement basis whereby the broker fee is built into the cost of the investment being purchased or sold. Hedging brokerage fees are funded by the benefiting Council division.

Banking, credit card, and purchasing card fees are funded within the budgets of benefiting business units/divisions.

There are no fees for the purchasing card and payroll card programs.

**METROPOLITAN COUNCIL  
2011 Authorized Financial Institutions and Service Providers**

**Dated: December 8, 2010**

*Note: New entrants are bolded and italicized, deletions have a strike through their name.*

**Banking Services (Official Depository)**

U.S. Bank, N.A.

U.S. Bank, East Grand Forks

**Card Providers**

Bancorp Bank, (Pharmacy Debit Cards)

Bank of America (Purchasing Card)

Elavon Inc. (Credit Card and Managed Payment Processor)

US Bank (Payroll Card)

**Custodial Trust Accounts and Securities Lending:**

R.J. O'Brien (Futures Contracts for Diesel and Natural Gas)

**State Street (OPEB Portfolio Execution & Custody)**

**U.S. Bank National Association**

**Wells Fargo**

**Active Broker/Dealers, Money Market Funds, and Commodity Hedging\*:**

**Federated Investors Inc.**

First American Funds, Inc.

First Tennessee Capital Markets

Goldman Sachs Asset Management

Merrill Lynch (Subsidiary of BoA)

Morgan Stanley

Piper Jaffray

RBC Wealth Management

Robert W. Baird & Co.

U.S. Bancorp

Wells Fargo Securities, LLC.

Bloomberg (platform)

**Prospective Broker/Dealers\*:**

Advest

Arbor Research & Trading, Inc.

Auerbach Grayson & Company (on behalf of Danske Bank and Nordea Bank)

Banc of America Securities

Bank of New York Mellon

Bank of the West

BNP Paribas SA  
Bonddeskgroup (platform)  
Buckhead Investment Group  
Cantor Fitzgerald Securities  
CitiGroup Global Markets  
Commonwealth Financial Network  
Credit Suisse  
Deutsche Bank Securities  
Dresdener Kleinwort Wasserstein Securities

**E\*Trade**

Fidelity Investments  
Fifth Third Bank  
Finacorp Securities  
First Financial Bank  
First Tryon Securities  
Gilford Securities Inc.  
GMS Group LLC.  
Goldman Sachs Group Inc.  
RBS Securities Inc.  
G. X. Clarke & Co.  
HSBC Securities Inc.  
ICAP—Intercapital Securities  
J.D. Edwards  
J.M. Lummis & Company  
J.P. Morgan Chase & Co.  
Jefferies & Company  
JP Morgan  
Loop Capital Markets  
KeyBanc Capital Markets Inc.  
Mizuho Securities  
Morgan Keegan  
National Financial Services  
Nomura Securities International, Inc.  
Northland Securities, Inc.  
Northern Trust  
Pershing LLC.  
PNC Capital  
State Street  
Sterling Investments  
Sterne, Agee & Leach, Inc.  
Stephens, Inc.  
Stifel Nicolaus  
SunTrust  
Thomson TradeWeb (platform)  
UBS Securities  
Vining Sparks  
William Blair & Company  
Ziegler Capital Management, LLC.  
Zions Bank

**Direct Issuers of Commercial Paper**

Various Corporations

**OPEB Balances**

State Board of Investments (SBI), Minnesota

Public Employees Retirement Association (PERA)

*\*Electronic platform transactions may also be executed with these broker/dealers.*