

M Management Committee
For the Metropolitan Council meeting of December 10, 2008

Business Item: 2008-323

ADVISORY INFORMATION

Date Prepared: 12/01/2008

Subject: 2009 Sole Source Procurement of Maintenance Services for Software and Hardware

Proposed Action:

That the Metropolitan Council authorize the Regional Administrator to make ongoing maintenance and support service payments on a sole-source basis for installed software and hardware, with the services to be procured from the vendors on the attached 2009 Information Services Sole Source Vendor List up to the amount listed.

Summary of Committee Discussion / Questions:

Dave Hinrichs, Chief Information Officer, presented this item and made the following comments:

- Met Council has a multi-million dollar investment in computer hardware and software that allows us to deliver services effectively and efficiently. These have been competitive procurements and selections have been awarded to the successful vendor based on established criteria.
- At the time of purchase, we also negotiate multi-year maintenance support agreements.
- These agreements are ongoing sole source agreements and we annually request the Council to delegate authority to the Regional Administrator for approval to pay for these support agreements.
- These agreements change slightly from year to year to reflect business acquisitions and mergers and minor modifications to agreements.
- Maintenance agreements include services such as:
 - 24 X 7 support via phone, email, fax or web.
 - Online tracking of support requests and status reports.
 - Access to standard documentation and version release notes.
 - Product upgrades.
 - Online training.
 - Access to online knowledge bases.
 - Access to user forums and training workshops.

Chairperson Scherer commented that Oracle is the recipient of a significant amount of hardware and software maintenance. Mr. Hinrichs responded that the Council uses a significant amount of Oracle database software, but another factor is that Oracle Corporation continues to acquire companies to increase their market share, including Synergen, which is an application that is used across the Council.

The Management Committee unanimously approved this request on November 12 and inclusion on the consent agenda of the Metropolitan Council meeting on December 10, 2008.

M Management Committee

Meeting date: November 12, 2008

Metropolitan Council : December 10, 2008

ADVISORY INFORMATION

Date:	November 5, 2008
Subject:	2009 Sole Source Procurement of Maintenance Services for Software and Hardware
District(s), Member(s):	All
Policy/Legal Reference:	Council Policy 3-3 Expenditures – Procurement of Goods and Services over \$250,000
Staff Presented:	Dave Hinrichs, CIO, 602-1443 Micky Gutzmann, Manager, Contracts and Procurement, 602-1741
Division/Department:	RA – Information Services / Dave Hinrichs, 602-1443

Proposed Action/Motion

That the Metropolitan Council authorize the Regional Administrator to make ongoing maintenance and support service payments on a sole-source basis for installed software and hardware, with the services to be procured from the vendors on the attached 2009 Information Services Sole Source Vendor List up to the amount listed.

Issue(s)

Computer software and hardware purchased by the Council requires ongoing maintenance and support. Competitive procurements for the hardware and software have already been completed and this proposed action addresses ongoing maintenance and support services resulting from these competitive procurements.

Council Procurement Procedure 10.4.1 addresses sole source procurements and provides the following guidance: “Sole source procurement of Original Equipment Manufacturer (OEM) repairs, parts, equipment and systems, software maintenance and support, or other services that are required on a continuous basis may be authorized on an ongoing basis.”

The software and hardware services on the attached list meet the requirements of Procedure 10.4.1 and are of greater than \$250,000 in total value and thus require Council approval. It is our practice to annually update the list of vendors and request Council approval to authorize the Regional Administrator to make vendor payments for these services throughout the subsequent year. This allows for ongoing sole source procurement authorization and more efficient administration of these purchases.

Overview and Funding

Authorization to purchase these types of services on a sole source basis is requested annually. This request provides for the authorization to buy software and hardware maintenance services from the attached list of vendors for 2009.

Purchases will generally be made by purchase order of previously executed maintenance agreements. The Regional Administrator will either authorize the purchase or delegate the authority to authorize the purchase as appropriate under Council Expenditures *Policy 3-3 and 3-3c*.

Funding for these software and hardware services is included in the Council’s operating budget.

2009 Information Services Sole Source Vendor List

Ref	Vendor	Sole Source Maintenance and Support Services	Annual Estimate
1	Apogee	Dreamweaver-web authoring	\$8,200
2	Atomz.com	Website Search Engine Software	\$3,000
3	Audimation	IDEA Audit Software	\$1,500
4	Avtex	Baypoint Voice Processing System	\$34,000
5	Bentley Systems	Microstation, GeoPack, StormCad, Pond Pack, Engineering Apps - CCPO	\$10,000
6	Broughton Intl	WRQ Reflections	\$10,000
7	Bureau of National Affairs	Annual Maintenance for Environmental Library	\$5,000
8	Business Objects	Crystal Enterprise 8 Report Software	\$25,000
9	CS Stars	Risk Management Software	\$65,000
10	Castelle	FaxPress 5000	\$3,000
11	Citrix	Citrix Metaframe Software Maintenance	\$60,000
12	Cognos Corporation	Adaytum Budget Software	\$19,000
13	Compar	Netapps Software	\$68,400
14	Continental (Siemens)	TransitMaster Software	\$220,000
15	Corda Technologies, Inc	PopChart and Corda Builder	\$2,500
16	Cubic	Regional Fare Collection Software	\$564,000
17	DLT Solutions	Netbackup,	\$66,117
18	DLT Solutions	Civil 3D, AutoCAD, Architecture, Revit Structure Suite, 3DS Max, AutoCAD MEP 2009 – CCPO	\$55,000
19	Datalink	Veritas Software and EMC Navisphere and Analyzer – Hardware Brocade and Crossroads switches, Storage Tek and EMC Clarion	\$87,000
20	DataMax	RFGen Barcoding Software	\$2,500
21	Digital Data Voice Corporation	Busline Software/Hardware	\$33,000
22	Embarcadero Technologies	DB Artisan Software	\$50,000
23	Enfo Tech	PACS Software	\$28,000
24	Environmental Systems Research	ARC/INFO and ARC/VIEW Software	\$43,000
25	Executive Information Systems	SAS – Statistical Analysis software	\$26,000
26	Giro	Hastus – Scheduling and Garage Ops for Transit	\$160,000
27	GS Systems	WonderWare Software	\$90,000
28	HP Openview	Cubic – Network Node Manager	\$2,500
29	HCSS	Bidding and Estimating Engineering Application – CCPO	\$2,500
30	Open Text	Hummingbird, (12,300) Exceed, (5,000) Cubic for Metro Transit (\$15,000)	\$32,300
31	IBM Corporation	IBM & RS6000 Operating System Software, router maintenance	\$100,000
32	Informative Graphics Corp	Net-It Central Software	\$4,200
33	InMagic	DB TextWeb Publisher Software, Content Server	\$15,000
34	Latitude	GeoCortex Software Maintenance	\$4,800
35	Loftware	Barcode Printing software	\$2,500
36	LTG – PIMS	Police Information Management System	\$74,000
37	MidAmerica Business Systems	Documentum – Document Management Application	\$30,560
38	Microfocus	Server Express/Cobol Workbench Software	\$20,000
39	Midwave Systems	Nokia Hardware and Check Point Software, Smart Defense	\$29,000
40	Minneapolis Finance Department	Workforce Director – Metro Transit Police application	\$10,000
41	Mitel	Phone System Hardware and Software	\$350,000
42	BMC	Sniffer Pro Lan, Support Magic	\$25,000
43	Oracle Corporation	Oracle Database App Server, Gateways, Developer and PeopleSoft Software and Synergen	\$1,100,000
44	Power/mation	Cimplicity SCADA Software (ES Pays this maintenance)	\$18,000
45	Primavera	Maintenance for LAN 2, P3e Software	\$3,000
46	PTV America	VISSIM – Engineering Application - CCPO	\$3,000
47	Pitney Bowes	Sagent Data Warehouse Software (Group 1 purchased by Pitney Bowes)	43,000
48	Quest Software	Toad Developer Tool, Groupwise Migrator	\$10,000
49	QuestionMark	SSP QuestionMark Perception Software	\$3,500
50	Safe Software, Inc.	SpatialDirect GIS Software	\$5,500

51	Standard Register	Standard Register check printing hardware and software	\$10,000
52	SPSS Co. Inc.	SPSS Software	\$5,000
53	Sybase	Sybase Database Software, Power Builder, Power Designer, Appeon	\$165,000
54	Symantec	Storage Foundation Windows Server	\$3,000
55	Symantec	Veritas, InDepth for Oracle, SQL Oracle Performance and Clustering Software	\$38,000
56	Message Labs	Spam Filter – Expires in 2009	\$72,000
57	Thermo Fischer	Labs Management Software	\$57,000
58	Traffic Ware, Ltd	Synchro7 Traffic design application - CCPO	\$2,500
59	Transoft Solutions	Autoturn – Engineering Application - CCPO	\$2,500
60	Trapeze Software Group	Route Planning, TIPS, and RidePro Software	\$181,000
61	Web Logic	Cubic – 3 rd Party Software	\$3,000
62	WebSpy Ltd	WebSpy Software Maintenance	\$5,000
Total Annual Estimate			4,171,577